



A Smarter Health Benefit for Members

Real coverage, real choice, and lower premiums — built for the spray foam professionals who seal and insulate America.

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■ THE PROBLEM

Traditional insurance is broken

Rising costs

Relentless, unpredictable premium hikes every year

Huge exposure

Up to \$20K out-of-pocket right when care is needed

Narrow networks

You can't always see your preferred doctor

Denials & delays

Roughly 1 in 5 claims denied, plus prior-auth hurdles

Unstable risk

The group absorbs large, unpredictable claims

One-size plan

A single design that ends up satisfying no one

Especially hard on small spray foam contracting shops — limited HR, no safety net.

■ PRICE TRANSPARENCY

Same care, a much lower price

Service	Insurance Price	Cash / Self-Pay	You Save
Primary Care Visit	\$250–\$400	\$75–\$150	up to 65%
MRI (knee / brain)	\$2,000–\$5,000	\$400–\$800	up to 84%
Labs & Bloodwork	\$200–\$400	\$10–\$40	up to 90%
X-Ray	\$300–\$600	\$50–\$150	up to 80%
Urgent Care Visit	\$400–\$700	\$100–\$200	up to 70%

Providers prefer immediate cash payment — no paperwork, no denials, no waiting.

Typical billed vs. transparent self-pay rates; ranges illustrative (CMS price-transparency data, cash-pay marketplaces, 2024–2026).

■ THE NEW MODEL

30–50%

lower premiums

Employer Preview

Why our premiums come in lower

- 1 Member-owned cooperative** No stockholders, no profit motive
- 2 No networks or restrictive contracts** See any provider you choose
- 3 No bloated administration** No pre-auth teams, denials, or appeals
- 4 Cash / self-pay pricing** 40–84% discounts on everyday care
- 5 Amaze navigation** Up to 40% fewer unnecessary ER visits

We stopped funding insurance-company overhead — and put the savings in members' pockets.

■ A DIFFERENT MODEL

We are not insurance.

The Health Access Cooperative is a member-owned model for affordable, choice-based care — built to serve members, not shareholders.

- 1 See any provider** Pay the self-pay rate — no network limits
- 2 Call Amaze first** Resolve most needs by phone or app, at \$0
- 3 Submit your bills** The co-op pays or reimburses your share



Employer Preview



■ HOW IT FITS TOGETHER

Your complete 3-layer solution

1

Amaze Health

\$0 unlimited first call — telemedicine, mental health, navigation & labs



2

HAS Preventive

\$0 wellness, dental, vision & more — up to \$9,250 per member / year



3

HAS Cooperative Major Medical

\$1,000 per-incident deductible (2 max / family), then 100%

then
100%

Two layers cover routine and preventive care at \$0 — before any deductible ever applies.



■ YOUR CARE QUARTERBACK



Amaze Health, on call 24/7

- 24/7 app & phone — no intake forms, no triage
- Virtual urgent & primary care, prescriptions, chronic-condition management
- Full mental-health tiers, plus billing & navigation advocacy
- Labs included at \$0

Perfect for applicators in the field — resolve most issues without leaving the job site.

Deductibles you can actually understand

\$1,000

Single-incident deductible — then 100%

2

Maximum incidents per family, per year

\$4,000 / \$8,000

Annual member maximum — individual / family

\$0

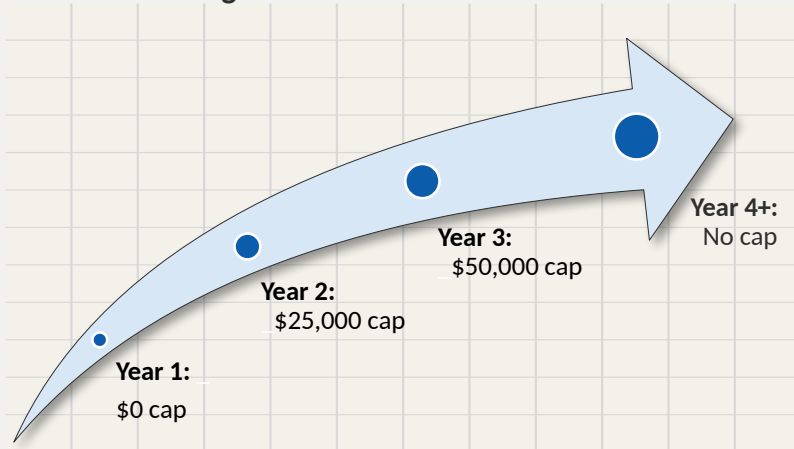
First-dollar preventive care & Amaze — always

■ Pre-existing conditions

What if a member or family member has a pre-existing condition?

Any illness or injury within the past 24-months where you have:
Individuals & Groups up to 9 Employees

Existing Condition Phase-In Wait Periods



- Been professionally examined
- Had diagnostic testing
- Taken medication
- Received medical treatment

Exceptions - NOT Subject to Waiting Period

Resolved Conditions:

Treatment finalized more than 24 months ago

Managed Chronic Conditions:

High blood pressure, High Cholesterol and diabetes if managed by diet, exercise and medication – not hospitalized in the last 12 months

Maternity:

Your due date is greater than 5 months from effective date

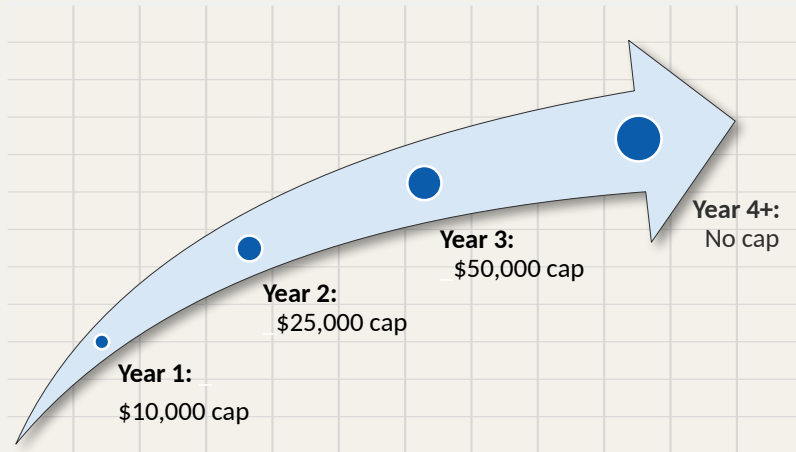
Cancer Free:

In remission for 6 years

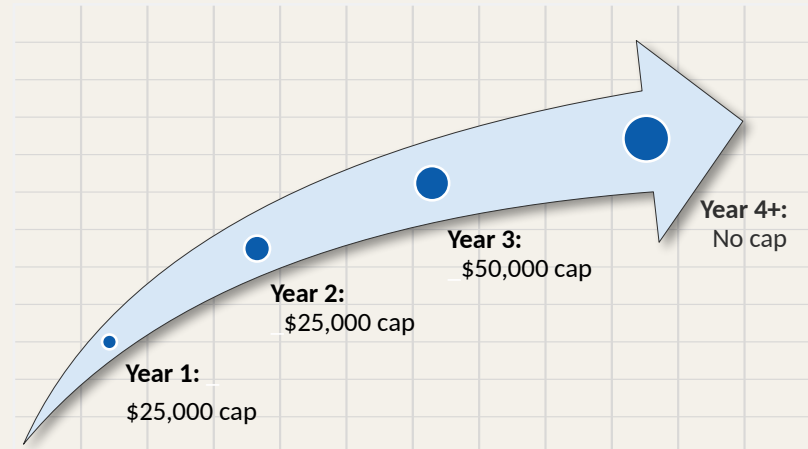
■ Pre-existing conditions continued

Existing Condition Phase-In Wait Periods Same Exceptions Apply

Group Sizes 10-49



Group Sizes 50+



When an ICHRA Makes Sense

An Individual Coverage HRA (ICHRA) lets an employer fund tax-free reimbursements an employee uses to buy their own ACA marketplace plan — available to groups of any size, but not to individuals.

Best for employees with major pre-existing conditions who need this level of coverage — such as high-cost prescriptions or ongoing treatment.

Who It's For

Employees with major pre-existing conditions — think high-cost prescriptions or ongoing treatment — who need comprehensive coverage.

Groups Under 50

ICHRA is not required. Offer it only when an employee needs this level of coverage.

Groups 50+

ICHRA satisfies ACA employer-mandate rules while giving high-need employees a compliant path to full coverage.

■ VALUE COMPARISON

The bundle beats ACA Bronze & Silver

	HAS Bundle	ACA Bronze	ACA Silver
Annual deductible	\$1,000 / incident (2× max = \$2,000)	~\$7,400 avg.	~\$5,300 avg.
Worst-case out-of-pocket	\$6,000 family	\$10,600 indiv.	\$10,600 indiv.
Preventive care	100% \$0 — up to \$9,250 / yr	Subject to deductible	Subject to deductible
Everyday care (Amaze)	\$0 unlimited	None	None

~44% lower worst-case exposure — plus \$9,250/yr of \$0 preventive care no Marketplace plan offers.

■ WHEN IT MATTERS MOST

Big claims, small member cost

\$1,000

Heart attack, cancer, or major surgery — often just the per-incident deductible

\$1,000

Maternity — a flat total for the full journey, start to finish

\$0

Well-woman visits, labs & mental health — benefits from Day 1

Members are protected against the catastrophic — without the catastrophic bill.



How medZero Works

On-demand, interest-free funds so SPFA members can pay out-of-pocket healthcare costs over time — zero interest, zero fees.

SPFA ANNUAL LIMIT

\$1,000

per member, per year

Qualified Expenses

- Deductibles, co-pays & coinsurance
- Dental, vision & prescriptions
- Any provider, in- or out-of-network

1

Access Funds

Members request funds on-demand through the app or website. No credit check, instant approval.

2

Pay at the Point of Care

Funds are used immediately for the visit, prescription, or procedure — any provider, any plan.

3

Repay Over Time

Members repay via ACH draft on a fixed schedule. Zero interest. Zero fees. No impact to HAS or SPFA.

medZero enhances the SPFA Healthcare Co-op benefit — zero credit checks, zero interest, zero fees to members.

■ 2027 MONTHLY RATES

Health Access Bundle rates

Age Band	Member Only	Member + 1	Family
18–29	\$318	\$588	\$916
30–39	\$347	\$646	\$974
40–49	\$381	\$714	\$1,042
50–59	\$485	\$922	\$1,250
60–64	\$580	\$1,112	\$1,440
Tobacco surcharge \$75/mo — cessation support included, removable after 12 tobacco-free months.			

No Networks

See any provider

No Prior Auth

No delays or denials

Member-Owned

Like a credit union

98.7% Renewal

No rate hike since 2024

COST SCENARIOS

The HAS Co-op + Amaze price advantage

100 benefit-eligible employees — 60% enroll in major-medical coverage under either path (20% via ICHRA at the same group rate, 40% via Co-op).

	\$800/mo Reference	\$900/mo Reference
Traditional Group Health Insurance 60 of 100 employees covered — 40 get \$0	\$48,000/mo	\$54,000/mo
HAS Co-op + EAP (Amaze) 100 of 100 employees enrolled in EAP 48 employees enrolled in Coop and 12 Employees enrolled through the ICHRA	\$40,500/mo	\$42,500/mo
Monthly Savings with HAS	\$7,500/mo	\$11,500/mo
Annual Savings with HAS	\$90,000/yr	\$138,000/yr

\$127/month per employee* unlocks up to \$9,250/year in \$0 wellness, dental, vision and preventive care for every benefit-eligible employee, not just the ones who use major medical.

*Employer-paid. \$9,250/year is the maximum available HAS Preventive value (\$0 wellness, dental, vision, and more) per this deck's 3-layer solution; actual utilization varies by member.
Sources: Health Access Bundle 2027 Rates (HAS, this deck); KFF 2025 Employer Health Benefits Survey (national avg. single coverage ≈\$777/mo, small group ≈\$768/mo, PPO ≈\$818/mo); Mercer/PwC 2026–2027 group-trend forecasts (–8.5–9%/yr) used to project 2027 reference premiums of \$800–\$900/mo.
The 20% ICHRA segment is priced at the same group-insurance reference rate as the Traditional column (\$800/\$900/mo), before any employee premium contribution. Co-op rate (≈\$422/mo, EAP included) is also shown before any employee contribution and is the blended 2027 “Member Only” rate from this deck. The employer is responsible for 100% of the \$127/month EAP for every benefit-eligible employee, including those enrolled via ICHRA — this cost is not reduced or offset by employee contributions. 60% major-medical participation and 100 benefit-eligible employees are illustrative planning assumptions — confirm exact group mix, rates, and participation with underwriting before presenting employer-specific numbers.



Thank you — questions?

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**BILL JUDGE
& ASSOCIATES**